



The Healthcare Reform Bill: Piecing It All Together

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Healthcare Reform Law

What We Will Cover: General



1

Important Provisions of Public Law 111-148 “Patient Protection and Affordable Care Act”

2

Timeframes for Implementation

3

Opportunities

4

Threats

5

Suggested Actions

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What We Will Cover: Topic-Specific (1)

- **Insurance Mandates**
- **32 Million New Insureds – Where From?**
- **New Healthcare Revenue for Medical Providers**
- **Enhanced Emergency Physician Revenue - Opportunities and Threats**
- **Payment Sources for New Insureds**
- **Insurance Reforms**

What We Will Cover: Topic-Specific (2*)

- **Health Insurance Exchanges**
- **Essential Benefits Package**
- **Medicare Payment Provisions**
- **Hospital-Linked Payments**
- **Medicaid**
- **Miscellaneous Provisions**

Enhanced ED Revenue (1)

Example 1:



- **Current uninsured annual volume: 10,000**
- **Current uninsured collection/visit: \$20**
- **Medicaid collection/visit: \$60**
- **6,000 uninsured convert to Medicaid rate**
- **6,000 X \$40 increment = \$240,000**
- **40% discount for non-paid cost-sharing**
- **Revenue enhancement = \$144,000**

Medicare Payment Provisions (4)

Physicians



- **No increase in Physician Fee Schedule (SGR)**
- **PQRI payments increased by 0.5% - 2011 – 2014**
- **PQRI non-participation penalty of 1.5% – 2015**
- **Budget neutral modifier for quality of care – 2015**
- **Work GPCI index floor of 1.00 for 2010**
- **Prohibits Medicare agreements for new physician-owned hospitals**

Hospital-Linked Reimbursement Trilogy

**Accountable Care
Organizations, which
share in Medicare
Cost Savings**

**Medicare Bundled
Payment Pilot Program**

**Desertion of traditional fee-
for-service practice by
practicing and new
physicians, and movement
toward employee status**